

STANDARD GROUND HANDLING AGREEMENT

ANNEX B1.2 - LOCATION(S), AGREED SERVICES, FACILITIES AND CHARGES to the IATA Standard Ground Handling Agreement (SGHA) of January, 2013

between: **Aircraft Owners and Pilots Association Hellas**
having its registered office at:
2 Galinou, 63100 Polygiros – Chalkidiki
VAT No: EL 999737110
And hereinafter referred to as **"the Carrier"**

and: **Skyserv Handling Services SA**
having its registered seat at :
Building 48 Athens International Airport "EL.VENIZELOS"
19019 Spata /Artemida Attiki - Greece
VAT No: EL 997982770
And hereinafter referred to as **"the Handling Company"**

(Collectively with the Carrier the **'Parties'**)

is valid from: 01 December 2019
and modifies: **ANNEX B.1.1 dated 01 April 2019**
for the locations: **All locations Skyserv is licensed**

PREAMBLE: This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree that the terms of the Main Agreement and Annex A of the SGHA of January 2013 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.



PARAGRAPH 1 - HANDLING SERVICES AND CHARGES

1.1 For a single ground Handling consisting of the arrival and the subsequent departure at agreed timings of the same aircraft, the Handling Company shall provide the following services of Annex A at the following rates.

1.2 **Services:** (As per Appendix 1)

1.3 **Charges:** **BASIC HANDLING CHARGES IN EURO FOR VALID HAAF (AIRCRAFT OWNERS AND PILOTS ASSOCIATION) MEMBERS**

A/C MTOW from	A/C MTOW to	BASIC HANDLING
0.01kg	1.500kg	20.00
0.01kg	1.500kg	10.00 (IOA & VOL only)
1.501kg	3.000kg	40.00

1.4 The above charges apply with 24h prior notice of the flight, notification is mandatory. Due to the nature of the General Aviation, **Aircraft Owners and Pilots Association** flights, a **surcharge of 100%** will be charged when the Carrier/Owner operates at the same date flight (SDF) without a minimum 24hrs prior notice handling request.

1.5 Handling in case of return from take off point to ramp will not be charged extra provided that a physical change of loads or embarking/disembarking of passengers is not involved.

1.6 The owner/operator of the aircraft need to demonstrate that **the pilot has a valid Aircraft Owners and Pilots Association** membership card in order all the above and below charges take effect.

PARAGRAPH 2 - ADDITIONAL CHARGES

2.1 **No additional** charges will be charged for handling services provided to aircraft between 2200 and 0600 hrs local time.

2.2 **No additional** charges will be charged for handling services provided to aircraft operating on Saturdays, Sundays and/or legal holidays.

2.3 Any charges imposed by the local Authorities (Airport, Municipalities, Customs) such as (but not limited to) Access Fee, CUTE, Collection of garbage etc will be recharged to the Carrier at cost price.



- 2.4 The basic and additional handling charges agreed upon, do not include the Value Added Tax (VAT) and any other local applicable taxes, which will be levied additionally, if applicable.
- 2.5 All services not included in Paragraph 1 of this Annex shall provide, on request (R) and will be charged at current local rates. (*Price List "D"*)

RAMP SERVICES			
DESCRIPTION	UNIT	PRICE	SGHA 2013
MARSHALLING	PER FLIGHT	FREE	3.2.1(a)
GPU (GROUND POWER UNIT)	PER 30 MIN	€ 45	3..4.1(a)(c)(1)
RAMP BUS (1 mvt FREE) for passengers	PER MVT	€ 15	3.6.2(a)(1)
RAMP BUS (1 mvt FREE) for crew	PER MVT	€ 15	3.6.2(a)(2)

SUPPORT SERVICES			
DESCRIPTION	UNIT	PRICE	SGHA 2013
IFR SLOT MANAGEMENT REQUEST	PER FLIGHT	€ 45	1.4.5
PPR MANAGEMENT REQUEST	PER FLIGHT	€ 35	1.4.5

PARAGRAPH 3 - DISBURSEMENTS

- 3.1 Any disbursements made by the Handling Company on behalf of the Carrier will be reimbursed by the Carrier at cost price plus an accounting surcharge of **10%**. Access Fee and CUTE are specifically excluded from surcharge and shall be reimbursed at cost price.

PARAGRAPH 4 - STANDARD OF WORK

- 4.1 Notwithstanding all references to IATA and/or ICAO rules, regulations and procedures, the Carrier is responsible for advising the Handling Company of these rules, regulations and procedures and/or the Carrier's own rules, regulations and procedures.
In the case of absence of instructions by the Carrier, the Handling Company shall follow its own standard practices and procedures.

PARAGRAPH 5 - CONFIDENTIALITY

- 8.1 Each party shall use reasonable precautions to keep confidential (including ensuring that its officers, employees, sub-contractors and agents keep confidential) all information (i) which one party to this Agreement may have, or acquires, in relation to the customers, business, assets or affairs of the other party; or (ii) which relates to the contents of this Agreement. Neither party will use for its own business purposes or disclose to any third party any such confidential information without the prior consent of the other party.

8.2 The confidentiality obligation will not apply to:

- a) Information which is independently developed by the receiving party or acquired from a third party with the right of disclosure; or
- b) information required to be disclosed by law, any stock exchange regulation or any binding judgment, order or requirement of any court or public authority; or
- c) information in the public domain (otherwise than as a result of breach of the confidentiality obligation) provided that such disclosure will only be made after prior notice to the other party and only to the person or persons, and in the manner, required by law or as otherwise agreed by the parties.

5.3 Paragraph 5 shall survive termination or expiry of the present Annex B.

PARAGRAPH 6 - DATA PROTECTION

6.1 In the provision of the Services under this Agreement the Handling Company shall use reasonable measures to prevent the unauthorized processing, capture, transmission or use of information relating to identified or identifiable individuals (including customer and employee data) which has been collected by or on behalf of the Carrier.

6.2 The Handling Company agrees not to use such information other than for the purposes of performing the services according to the present Agreement or as instructed by the Carrier, and in this regard the Carrier shall not make any claim against the Handling Company and shall defend, hold harmless and indemnify it against any legal liability for claims or suits, including costs and expenses incidental thereto, which may arise in respect of the transfer or disclosure of any such information as may be required to enable the Handling Company to perform the Services or pursuant to any instructions received from the Carrier or from any regulatory or governmental agency having authority to require such transfer or disclosure.

PARAGRAPH 7 - DURATION, MODIFICATION AND TERMINATION

7.1 Notwithstanding Sub-Articles 11.4 and 11.5 of the Main Agreement, this Agreement shall be maintained in force from **01 December 2019** until **30 October 2021** and shall continue in force until terminated by either Party, giving sixty (60) days prior written notice to the other Party.

7.2 Any modifications of this Annex B may only be made in writing and by mutual agreement of the parties.

A handwritten signature in blue ink, consisting of a stylized 'W' or similar character.

PARAGRAPH 8 - GOVERNING LAW - JURISDICTIONS

- 8.1 Notwithstanding Article 9 of the Main Agreement, this Agreement shall be governed by and interpreted under the laws of Greece.
- 8.2 Notwithstanding article 9 of the Main Agreement, any dispute arising out of this Agreement or any non-contractual obligations in connection with it shall be irrevocably referred to the Courts of Athens, Greece.

PARAGRAPH 9 - NOTIFICATION

- 9.1 Notwithstanding Sub-Article 11.3 of the Main Agreement, any notice required to be given by either Party under this agreement shall be deemed properly given if sent by fax/e-mail followed by registered letter or overnight delivery service to the following:

AIRCRAFT OWNERS AND PILOTS ASSOCIATION HELLAS	SKYSERV HANDLING SERVICES
Contact Address: AOPA HELLAS PO Box 50513 at Post Office 54013 Greece	Contact Address: SKYSERV HANDLING SERVICES Athens International Airport. Building 48, 19019 SPATA GREECE
Contact Name: Mr. Kyprianos Biris	Contact Name:
Contact Details: biris@aopa.gr	Contact Details: commercial@skyserv.aero

- 9.2 Each Party is required to notify immediately the other Party in writing on any modification of the above mentioned contact details.

PARAGRAPH 10 - SETTLEMENT OF ACCOUNT

- 10.1 The Handlings Company's pro-form invoices will be issued on ad-hoc basis and will be in EURO.
- 10.2 Payments will be in cash prior to the departure of the Aircraft with all handling services charged. Payment with Credit Cards are subject to a 2% surcharge on the total charges.

PARAGRAPH 11 - LIMIT OF LIABILITY

11.1 The limit of liability referred to in Sub-Article 8.5 of the Main Agreement (IATA SGHA 2013) shall be as follows:

Aircraft Type	Limit (per incident)
Up to 6.000kg	25.000 USD

Except that a loss or damage in respect of any incident below USD 3.000 shall not be indemnified.

signed on
at **Spata**
for and on behalf of
Skyserv Handling Services SA
"The Handling Company"

signed on
at **Athens**
for and on behalf of
Aircraft Owners and Pilots Association Hellas
"The Carrier"

By:
Name: **Yiorgos Varsamis**
Title: **CEO**
Date:

By:
Name: **Kyprianos Biris**
Title: **President**
Date:



By:
Name: **Nikolaos Drosos**
Title: **CFO**
Date:

Name: **Argiris Mamas**
Title: **Vice President**
Date:

**SKYSERV**

**ΑΝΩΝΥΜΟΣ ΕΤΑΙΡΕΙΑ ΕΠΙΓΕΙΑΣ
ΕΞΥΠΗΡΕΤΗΣΗΣ ΑΕΡΟΣΚΑΦΩΝ**

ΕΔΡΑ: ΚΤΙΡΙΟ 48 - ΔΙΕΘΝΗΣ ΑΕΡ/ΝΑΣ ΑΘΗΝΩΝ "ΕΛ. ΒΕΝΙΖΕΛΟΣ"
Τ.Κ. 190 19 ΣΠΑΤΑ/ΑΡΤΕΜΙΔΑ - ΑΤΤΙΚΗΣ

ΑΦΜ: 997982770 - ΔΟΥ: Φ.Α.Ε. ΑΘΗΝΩΝ
ΤΗΛ: 210 3564.000 - FAX: 210 3564.577